

# B. Braun Introduction

## B. Braun At A Glance



B. Braun Taiwan has been serving the local market since 1989 as a wholly owned subsidiary of B. Braun Melsungen AG with its headquarters in Germany.

For more than 180 years, B. Braun has been a family owned company, focusing on the needs and experiences of its customers as the guiding principle in its business activities. Until today, B. Braun has been continuously supplying the global healthcare market with products for anesthesia, intensive medicine, cardiology, extra corporeal blood treatment and surgery, as well as services for hospitals, general practitioners and the homecare sector.

Through dialogue with those who are using B. Braun's products on a daily basis, the company is continually gaining new knowledge which it incorporates into product development. In this way, the company contributes with innovative products and services towards optimizing working procedures in hospitals and medical practices all over the world and improving safety – for patients, doctors and nursing staff.

At B. Braun in all divisions, we share knowledge and know-how. We share ideas and insights. We share improvements and advancements. At B. Braun, we share expertise.

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柏朗集團(B. Braun Group) 於1839年成立於德國的梅爾松根地區，在全球64個國家擁有超過64,000名員工。經歷了180年的默默耕耘與傳承，柏朗已位居世界領先的醫療產品供應商之一。

台灣柏朗股份有限公司 創立於 1989 年，在台灣已深耕30餘年，主要從事醫療器械、設備、藥品的進口及銷售；擁有為數不少的客戶群。

公司座右銘『**分享專業，專業分享**』(Sharing Expertise)的哲學，在自身的核心專業領域內不遺餘力地與客戶進行良性的互動，諸如『雅氏學苑』的舉辦、學術研究的贊助等。『分享專業，專業分享』的理念不受限於僅在對外臨床醫療領域上的推動；同時亦對內藉著在各個學習領域定期舉辦之課程，提供台灣柏朗同仁一個與公司長期共同成長之機會。致力於成為醫療產業中『最佳工作環境』的目標。

我們重視每一位員工，除了有良好工作環境、也提供學習及成長的空間，歡迎優秀的朋友一起加入 台灣柏朗股份有限公司 的工作行列。

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# B. Braun Internship Program

## Technical Service

### What's Involved

Our internship Program is 7-Month based and aims to give you a board overview as to how our business fits together. This internship will provide opportunity to strengthen your skills, build a foundational knowledge in medical device industry and gain valuable experience in a multi-culture working environment ( We have German, Malaysian, Korean and Taiwanese here in Taipei Office). Through our internship, the incumbent will work on project base and experience hands-on tasks and support.

### Responsibility

- Understands Medical Devices products, services and dynamic Taiwan's healthcare market.
- Prepares Technical Service materials per request from senior team members
- Involves conference/symposium/workshop preparation and participates events with Corporate Affairs
- Joins Field visit with the professional service team
- Maintains records of service volume, revenues, and analyze them against forecasts
- Collects, compiles, verifies, and analyzes data on product defected and customer feedback.
- Assists senior staff to collect service matrix data and analyze trends.
- Share an expertise before the internship program ends



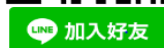
### Qualifications & Requirements

- Computer proficiency including Microsoft Office Suite of products – Excel, Word, PowerPoint, Publisher or other editing software, and Microsoft Outlook for email, calendar, contacts, scheduling and task management required.
- Love to explore and apply new application programs to assigned projects

### Personality & Skills

- Demonstrate strong innovation ideas, negotiation skills and detailed-mind, organizational, people-oriented personality
- Strong communication and coordination skills, capable to work under pressure and meet tight deadlines
- Flexible to adapt and work under difficult circumstances
- Ability to work independently and in a collaborative team environment
- Flexible, adaptable, can operate with ambiguity
- Possess strong verbal and written communication skills, including presentation skills
- Possess cross cultural awareness and high emotional intelligence
- Be self-motivated and have a strong work ethic and sense of confidentiality

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# B. Braun Internship Program

## Business Operations

### What's Involved

Our internship Program is 7-Month based and aims to give you a board overview as to how our business fits together. This internship will provide opportunity to strengthen your skills, build a foundational knowledge in medical device industry and gain valuable experience in a multi-culture working environment ( We have German, Malaysian, Korean and Taiwanese here in Taipei Office). Through our internship, the incumbent will work on project base and experience hands-on tasks and support.

### Responsibility

- Work with large data sets, turning them into actionable recommendations and high-impact business outcomes
- Design and develop automated analytical solutions and reports
- Monitor project processes and continuously improve the processes
- Track and monitor Key Performance Indicators for critical company strategies
- Involve in company strategy digitalization project in coordinating and implementing the Performance Management System together with APAC headquarter' s project team
- Partner with cross-functional teams, including but not limited to shadowing team members, to understand, analyze and make suitable recommendation in delivering creative solutions to complex problems



### Qualifications & Requirements

- Computer proficiency including Microsoft Office Suite of products – Excel, Word, PowerPoint, or other editing software, and Microsoft Outlook for email, calendar, contacts, scheduling and task management required.
- Experience with Power BI or other data visualization tools is a plus.
- Love to explore and apply new application programs to assigned projects.

### Personality & Skills

- Demonstrate strong innovation ideas, negotiation skills and detailed-mind, organizational, people-oriented personality
- Strong communication and coordination skills, capable to work under pressure and meet tight deadlines
- Exceptional organizational and analytical skills
- Ability to work independently in a collaborative team environment
- Possess strong verbal and written communication skills, including presentation skills
- Possess cross cultural awareness and high emotional intelligence
- Be self-motivated and have a strong work ethic and sense of confidentiality

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